

SmartRow[™] for Dell EMC Federal Enterprise Solutions

A complete Vertiv™ data center designed to support Dell EMC equipment



Room neutral - No need to renovate a room, put nearly anywhere



Physically Secure - remote access, control and indication; lock options



• Flexible – Rapidly scale capacity and easily expand over time

SmartRow[™] Quoting Process



Equipment





Services

- 1. Determine Dell EMC Equipment BOM
- 2. Register Opportunity
- 3. Rapidly quote with reference SmartRow and Dell EMC Services
- 4. Vertiv site walk to confirm SmartRow BOM
- 5. Dell delivers final BOM to customer

SmartRow DCX Reference BOMs

42U Equipment Racks	2, 4, 7
Maximum kW/Rack	8.6
UPS System Redundancy	N+1
Cooling System Redundancy	N+1
Automatic Backup Ventilation	Incl.
UPS Battery runtime, minimum	5 min.
Complete Power Distribution	Incl.
Rack PDUs	Incl.
Bumper-to-Bumper warranty	1 yr

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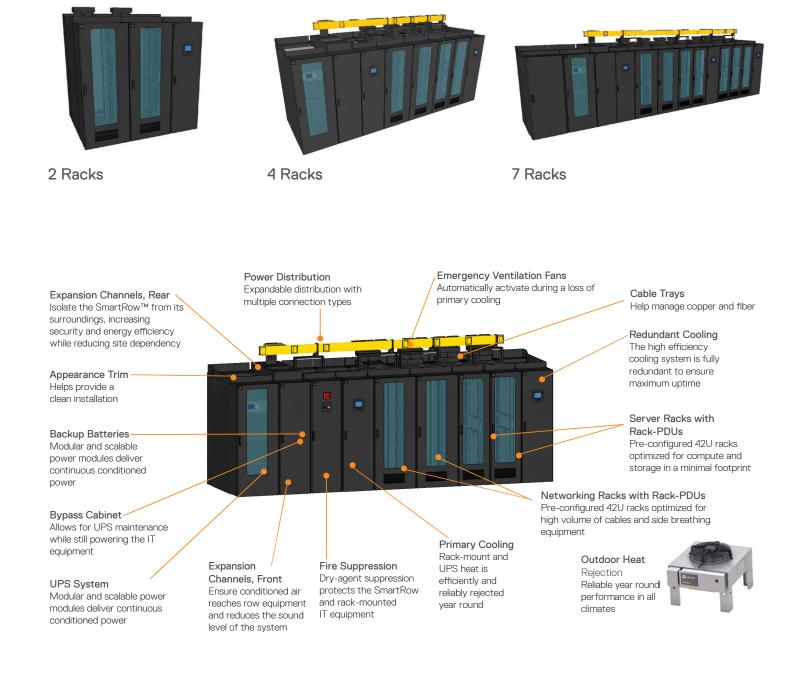
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