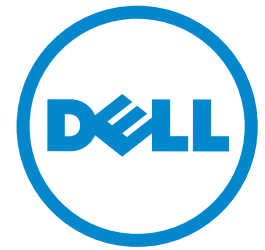


KVM & KMM SOLUTIONS FOR DELL'S LATAM CUSTOMERS BY AVOCENT®



Value Offerings

- Ideal for customers with limited budget
- Available in all LATAM countries including Colombia, Argentina, Peru and Chile

Dell SKU	Avocent Part Number	Closest Dell Equivalent	Description
A7642091	AV1415-001	DAV2108	8-port switch for up to 8 servers and 1 local user
A7642092	AV2015-001	DAV2016	16-port switch for up to 16 servers and 2 local users
A7642089	ECS17KMM8-001	DMPU108E and Dell KMM	17" LCD and 8-port digital switch for 1 local and 1 remote user
A7642090	ECS17KMM16-001	DMPU2016 and Dell KMM	17" LCD and 16-port digital switch for 1 local and 1 remote user
A7642093	USBIAC-10	10" cable to connect a server to the switch. Add one for each server.	
A7642088	ECS17KMM-001	Dell 18.5" console	17" LCD/KMM Rack Console (same as above without the switch)



AV2015-001



ECS17KMM-001



ECS17KMM8-001

With 8-port digital switch



ECS17KMM16-001

With 16-port digital switch

Dell Branded Offerings and Avocent Branded Equivalents

Dell 8-Port Analog Switch

- Connect up to 8 servers
- 1 local user and can add a remote user with the DRAK-Key

Dell SKU	Description	
A7546776	DAV2108-G01, 8 ports/1 local connection for a KMM	Use value Avocent Branded listed above
A7485905	(up to 8 ports) 10-ft molded USB and VGA cable.	
A7547296	(optional) Add SKU to uplift from 3-yr Return to Depot warranty to 3-yr Silver Support	
A7485897	(optional) DRAK-Key. Add SKU to add remote access to all servers connected to this switch	

Dell 16-Port Analog Switch

- Connect up to 16 servers
- 2 local users and can add a remote user with the DRAK-Key

Dell SKU	Description	
A7546777	DAV2216-G01, 16 ports/2 local connections for KMMs	Use value Avocent Branded listed above
A7485905	(up to 16 ports) 10-ft molded USB and VGA cable.	
A7547299	(optional) Add SKU to uplift from 3-yr Return to Depot warranty to 3-yr Silver Support	
A7485897	(optional) Add SKU to add remote access to all servers connected to this switch	



KVM & KMM SOLUTIONS FOR DELL'S LATAM CUSTOMERS BY AVOCENT®

Dell 8-Port Digital/Remote

- Connect up to 8 servers
- 1 local user, 1 remote user



Dell SKU	DESCRIPTION	AVOCENT EQUIVALENTS	AVAILABLE IN COLOMBIA, CHILE, PERU AND ARGENTINA
A7546773	DMPU108E-G01 8 ports/1 local/1 remote connection	A7642083	MPU108EDAC
A7547276	(up to 8 ports) New faster USB SIP with VM and CAC	A7642086	MPUIQ-VMCHS
A7547278	(optional) Add SKU to uplift from 3-yr Return to Depot warranty to 3-yr Silver Support	Includes 2-year Return to Depot	

Dell 16-Port Digital/Remote

- Connect up to 16 servers
- 1 local user, 2 remote users



Dell SKU	DESCRIPTION	AVOCENT EQUIVALENTS	AVAILABLE IN COLOMBIA, CHILE, PERU AND ARGENTINA
A7546774	DMPU2016-G01, 16 ports/1 local/2 remote connections	A7642084	MPU2016DAC-001
A7547276	(up to 16 ports) New faster USB SIP with VM and CAC	A7642086	MPUIQ-VMCHS
A7547281	(optional) Add SKU to uplift from 3-yr Return to Depot warranty to 3-yr Silver Support	Includes 2-year Return to Depot	

Dell 32-Port Digital/Remote

- Connect up to 32 servers
- 1 local user, 4 remote users



Dell SKU	DESCRIPTION	AVOCENT EQUIVALENTS	AVAILABLE IN COLOMBIA, CHILE, PERU AND ARGENTINA
A7546775	DMPU4032-G01, 32 ports/1 local/4 remote connections	A7642085	MPU4032DAC-001
A7547276	(up to 32 ports) New faster USB SIP with VM and CAC	A7642086	MPUIQ-VMCHS
A7547284	(optional) Add SKU to uplift from 3-yr Return to Depot warranty to 3-yr Silver Support	Includes 2-year Return to Depot	

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