

# Rack IT Up: Lower Cost, More Rewards

# PARTNER REPS EARN 40,000 VIP POINTS\*

On the sale of Vertiv™ VR Racks through June 30, 2021. Use the table below for applicable SKUs and promo details. 20,000 VIP points valued at approximately \$100.



Dell SKU	SKU	U	<b>Product Notes</b>	Discount**	VIP Points	APC	Eaton	Tripp Lite	Chatsworth
AA309727	VR3100	42U	Doors/Sides & Casters	\$150.00	40,000	AR3100	RSV4261B	SR42UB	GF-1A522-CB
AA309728	VR3100SP	42U	Shock Packaging	\$150.00	40,000	AR3100SP		SR42UBSP1	GF-1A523-CB
AA309730	VR3100TAA	42U	TAA Compliant	\$150.00	40,000	AR3100TAA	RSV4261B	SR42UBTAA	
AB206431	VR3105	45U	Doors/Sides & Casters	\$150.00	40,000	AR3105		SR45UB	GF-2A320-CB
AA309766	VR3107	48U	Doors/Sides & Casters	\$150.00	40,000	AR3107	RSV4861B	SR48UB	GF-3A522-CB
AA309757	VR3107SP	42U	Shock Packaging	\$150.00	40,000	AR3107SP		SR48UBSP1	GF-3A523-CB
AA309756	VR3107TAA	42U	TAA Compliant	\$150.00	40,000	AR3107TAA	RSV4861B		
AA309746	VR3150	42U	Doors/Sides & Casters	\$150.00	40,000	AR3150	RSV4281B	SR42UBWD	GF-1C522-CB
AA309751	VR3150SP	48U	Shock Packaging	\$150.00	40,000	AR3150SP		SR42UBWDSP1	GF-1C523-CB
AA309752	VR3150TAA	42U	TAA Compliant	\$150.00	40,000	AR3150TAA	RSV4281B	SR42UBWDTAA	
AA309767	VR3157	48U	Doors/Sides & Casters	\$150.00	40,000	AR3157	RSV4881B	SR48UBWD	GF-3C522-CB
AA309759	VR3157SP	42U	Shock Packaging	\$150.00	40,000	AR3157SP		SR48UBWDSP1	GF-35C23-CB
AA309792	VR3157TAA	42U	TAA Compliant	\$150.00	40,000	AR3157TAA	RSV4881B		
AA309731	VR3300	42U	Doors/Sides & Casters	\$150.00	40,000	AR3300	RSV4262B	SR42UBDP	GF-1A422-CB
AA309732	VR3300SP	42U	Shock Packaging	\$150.00	40,000	AR3300SP			GF-1A423-CB
AA309733	VR3300TAA	42U	TAA Compliant	\$150.00	40,000	AR3300TAA	RSV4262B		
AB206432	VR3305	45U	Doors/Sides & Casters	\$150.00	40,000	AR3305		SR45UBDP	GF-2A420-CB
AA309754	VR3307	48U	Doors/Sides & Casters	\$150.00	40,000	AR3307	RSV4861B	SR48UBDP	GF-3A422-CB
AA309753	VR3307SP	42U	Shock Packaging	\$150.00	40,000	AR3307SP			GF-3A423-CB
AA309758	VR3307TAA	42U	TAA Compliant	\$150.00	40,000	AR3307TAA	RSV4861B		
AA309745	VR3350	42U	Doors/Sides & Casters	\$150.00	40,000	AR3350	RSV4282B	SR42UBDPWD	GF-1C422-CB
AA309764	VR3350SP	42U	Shock Packaging	\$150.00	40,000	AR3350SP			GF-1C423-CB
AA309765	VR3350TAA	42U	TAA Compliant	\$150.00	40,000	AR3350TAA	RSV4282B		
AA309799	VR3357	48U	Doors/Sides & Casters	\$150.00	40,000	AR3357	RSV4882B	SR48UBDPWD	GF-3C422-CB
AA309800	VR3357SP	42U	Shock Packaging	\$150.00	40,000	AR3357SP			GF-3C423-CB
AA309801	VR3357TAA	42U	TAA Compliant	\$150.00	40,000	AR3357TAA	RSV4882B		

# \*Valid on units shipped by June 30, 2021. Offer can be stacked. Subject to certain partner restrictions. Vertiv's specifications, rebates, and other promotional offers are subject to change at Vertiv's discretion upon notice. Contact your Vertiv Account representative for details.

#### **CUSTOMER BENEFITS**

## More Usable Space

The Vertiv<sup>™</sup> VR Racks offers 2.5" of additional space when compared to comparable racks. This means more room for easier cable management, future proofing for larger rack equipment as devices increase in size, and provide additional airflow to keep equipment from overheating.

## No Tools Required

A tool-less design allows the rack to be easily installed and adjusted as device layout changes.

## **Rapid Deployments**

All racks are stocked through
Vertiv and Distribution



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<sup>\*\*</sup>Savings of up to \$150 in the form of price discounts for end user customers. Price discounts offered by or through distribution partners.